# Why Work with LIO?

An effortless, real-time experience. Built for when and where you need it



Imagine an insurance carrier as a digital leader, with the foundation of a data company, a dedication to technical flexibility, an emphasis on digital customer experience, and a best-in-class digital ecosystem. LIO is that insurance carrier — A digital leader

# About LIO

LIO is a **specialty insurance carrier** with years of in-house underwriting and claims experience. LIO is a privately held company, majority owned by the Maguire Family. They are well known for their previous success with a **multi-billion commercial insurance carrier** that specialized in niche products.

LIO has been assigned an AM Best A-(Excellent) rating. We are unencumbered by legacy liabilities with the backing of a reinsurance panel where nearly 100% of the participants have earned AM Best ratings of A+.

In addition, with LIO you'll have:

- The ability to receive quotes in minutes
- A flexible submission intake process
- A team that has obtained an industry-leading NPS score of 78.4
- A simple and intuitive 24/7 online claims portal with a response time of under 24 hours.

- Coverage for buildings, personal property, equipment breakdown, and business income
- Prime property enhancement with over \$1,000,000 of additional coverages
  - Over \$250,000 in crime coverage limits
  - \$150,000 in business income coverage
  - \$25,000 coverage for fine arts
  - \$15,000 coverage for earthquake sprinkler leakage
  - · Solar panels automatically included in building limit
- Ordinance or law automatically provided
- Blanket limits and agreed value available
- · Special cause of loss

#### **General Liability**

- Limits to \$1,000,000 each occurrence / \$3,000,000 aggregate
- Defense outside the limits of liability
- · Prime general liability enhancement
  - · Broadened named insured
  - Broad additional insured status
  - \$1,000,000 damage to rented premises limit
  - Automatic waiver of subrogation
  - Bodily injury includes mental anguish
  - Liberalization clause included
  - Coverage for unintentional failure to disclose hazards

#### Abuse & Molestation Coverage

- Up to \$1,000,000 each occurrence
- · Available as a separate coverage limit or part of the general liability
- · Defense outside the limits of liability

#### Hired and Non-Owned Auto

- \$1,000,000 limit
- \$50,000 Garagekeepers coverage
- \$500 comprehensive and collision deductibles for GKLL

#### Human Services Professional Liability

- · Available as a separate coverage limit or part of the general liability
- Up to \$2,00,000/\$4,000,000
- Broad coverage for professional staffing acting in their capacity
- Coverage for administration of medications
- Legal defense coverage for disciplinary proceedings brought against
   an employed professional, separate from policy limits

# **Miscellaneous Professional Liability**

- Broad definition of professional services
- Insured includes Independent Contractors and Subsidiaries
- No deductible options
- Defense cost outside the limit
- Full priors acts

# **Inland Marine**

- Coverage for scheduled or unscheduled items
- Open perils coverage, including theft of property
- Deductible as low as \$500

#### **Excess**

- \$2,000,000 in excess limit available
- · Coverage for general liability and professional liability

#### **Accident Medical**

- Expense Benefit includes but are not limited to; Hospital room & board, Emergency room benefits, Intensive care room & board, In-patient surgical benefits, Rehabilitation expense benefits
- Full excess medical expense
- Includes 1 or 2 year benefit periods
- Accidental Death, Dismemberment & Paralysis Benefits: Loss of life, Brain death, loss of limb, paraplegia, quadriplegia, coma
- Deductible options from \$0 \$10,000

# Nonprofit Management Liability

- Directors and Officers, Employment Practices, Fiduciary, and Violent
  Episode coverage
- Up to \$2M limits available (separate or shared)
- Includes defense outside the limits & optional duty to defend
- Modified hammer of 80/20 with 10% retention reduction for agreement to first settlement
- Fiduciary-Liability Waiver of Subrogation-available
- Personal Advertising and Intellectual Property-Copyright built into the form
- Includes Anti-trust coverage
- Provided automatic Extended Reporting Periods of up to 90 days
- True Worldwide Coverage
- Broad definition of a violent episode
- Wage and Hour coverage options
- · Public Relations and counseling expenses for abuse related incidents
- Accidental Death Benefit
- Outside Directorship Coverage Insuring Agreement D
- · Named Insured also covers employed legal counsel

# **Accidental Medical**

Accident Medical - Not Otherwise Classified Nonprofit & Social Service Organizations Sports Leagues Camps Clinics

#### **Amateur Sports**

Sport Clubs Sports Associations Sports Camps/Clinics Sports Facilities Sports Franchises Sports Instructor Sports Leagues Sports Special Events Sports Tournaments

# **Community Associations**

Condominium Associations (GL Only) Homeowners Associations, PUD, Master Communities

# **Health and Wellness**

Aerobics Studios (Including Barre) Coaches/Instructors Fitness Studios Martial Arts Studios Personal Training Studios Spin Studios Yoga & Pilates Studios

# Miscellaneous Professional Liability Paired with GL, Abuse, Property

Academic Testing Services Accident Reconstruction Services Actuarial/Statistical Consultant Administrative/Office Support Services Advertising Agency Alarm Design Services\* Animal Grooming Answering Service Appraiser Arbitrator Arborist\* Archaeological/Historical Consultant Archiving/Document Management Art/Gem/Jewelry Appraisal & Consulting Association Management Auctioneer

Audio/Visual Consultant Background Check/Screening Services Bankruptcy Counseling Services **Billing Services** Bookkeepers/Tax Preparer Call Centers Caterer **Claims Administration Claims Adjuster Cleaning Services\*** Coding Services/Electronic Data Processing **Community Outreach Services Compliance Consultant Computer Forensics Investigator Concierge Services Copy Services Cost Containment Services** County Clerks/Recorders\* Courier/Messenger Service Court Reporter Credit Counseling Dance Instructor Data Collection Services\* Document Destruction/Management Economic/Demographic Consultant **Educational Consultant** Employment Agency/Executive Search **Energy Consultant Ergonomic Consultant** Event/Party/Meeting Planner **Executive Coaching Services Exhibit Designer Expert Witness** Facilities Manager\* Financial Management Consultant Fire Investigator\* Fitness Instructor/Personal Trainer Forensics Investigator Freight Forwarder/Customs Broker\* **Fundraising Consultant Grant Writing Services** Graphic Design Guidance Counselor Handwriting/Document Analysis Hoarding Assistant Services\* Home/Personal Organizer **Hospitality Management Services Hotel Management** Human Resource Consultant Insurance Inspector/Auditor\* Interior Design Interpreter/Translator **Inventory Services** 

Landscape Design Librarian\* Life Coach Lighting Design Consultant Lobbyist\* **Mailing Services** Management Consultant Manufacturer Representative\* Marketing Consultant Media Consultant Mediator Mental Health/Case Manager Mortgage Field Inspector **Municipal Consultant** Music and Sound Design Consultant Non-Profit Advocacy & Consulting Notary Occupancy/ Condition Inspections\* Outsourcing Consultant Paralegal Park Management Services\* Payroll **Processing Services Personnel** Evaluator Pet Sitter Photographer/Videographer Polygraph Operator Premium Finance Company Print Broker **Private Investigator\* Process Server\* Project Management Promotional Services\* Property Manager Property Preservation Services** Public Record Search **Public Relations Consultant** Publisher **Real Estate Appraiser** Real Estate Agent/Broker\* **Registered Agent Services Relocation Services\* Reserve Study Consultant Resume Service Risk Management Consultant** Safety/Security Consultant\* Seminar Instructor Service Contract Administrator Social Security Representative Social Worker Speech Therapist Sports Instructor Supply Chain Consultant Teacher\* **Technology Services** 

Insurance Made Simple.

Telecommunications Consultant Traffic/Parking Consultant\* Training Specialist Transcription/Stenographer Services Travel Agent Trustee Tutor Urban Planning Consultant Wedding Planner Wind Mitigation/4-Point Consultant

#### **Nonprofit & Social Service**

Arboretums Associations (non-trade) Before & After School Educational Programs Boys & Girl Clubs **Business Associations** Chamber of Commerce **Community Action Program** Community Center **Conservation Groups Counseling Offices Crisis Center** Food Bank Foundations Gardens Goodwill Group Homes for IDD Head Start Historical/Preservation Society Home Health - Respite Care Home Health - Non-Skilled Care Home Health - Mixed Care Homeless Shelters & Battered Person's Shelters Hospice Independent Living for IDD Job Training/Sheltered Workshop Junior League Library Meals on Wheels Mental Health Advocacy Mental Health Residential Museum Nonprofits - Not otherwise classified Performance Art Group Private Schools Professional & Trade Associations **Rescue Mission** Senior Center Social Clubs

Social Service Organizations - Not otherwise classified Recovery Meetings Substance Abuse - Outpatient Only Thrift stores Trade Associations Urban League United Way Visitor Center YWCA

# Nonprofit Management Liability

Paired w/all package classes plus

Alcohol and Drug Rehab Alumni Associations Aquariums Arboretums Associations (non-trade) **Bar Association** Before & After School Educational Programs Big Brother/Big Sister Boys & Girl Clubs **Business Associations** Camps (non-sports) Chamber of Commerce Churches **Community Action Program Community Center Conservation Groups** Cooperatives **Counseling Offices Crisis Center** Daycare Center Fairs/Exhibitions Food Bank Foundations Fraternal Ora Gardens Goodwill Group Homes for Children Group Homes for IDD Head Start Historical/Preservation Society Homeless Shelters & Battered Person's Shelters Hospice Housing Authority Independent Living for IDD Job Training/Sheltered Workshop Junior League Library Meals on Wheels

Mental Health Advocacy Mental Health Residential Museums Nonprofit - Not otherwise classified Performance Art Group Private School Professional & Trade Associations **Rescue Mission** Safety Council Senior Center Social Clubs Social Service Organizations - Not otherwise classified Sport Clubs **Sports Associations** Sports Camps/Clinics **Sports Facilities Sports Franchises** Sports Instructor **Sports Leagues** Sports Special Events Sports Tournaments Substance Abuse - Outpatient Only Thrift stores **Trade Associations** Urban League United Way Visitor Centers Utility Water and Sewer Districts Yacht Clubs YMCA's Youth Association 700's

### **Special Events**

Concerts & Comedy Shows Conferences Farmers Markets Festivals Parades Special Events - Not Otherwise Classified Sporting Event Weddings