

Winning in Workers' Comp . . .

You Won't Believe Your Eyes!

150+

New Eligible Class Codes

Variable by state and
complemented by rate and/or
carrier selection enhancements

Agriculture,
health care,
manufacturing,
transportation,
and more!

Streamlined Submission Journey

- Fewer Questions
- Fewer Referrals
- Better Upfront Price
- Automated X-Mods

Digital Decisioning

for most classes and
premiums

up to \$50,000

Check out the overview of our Workers' Compensation classes! For best results, use our [60-Second Appetite Check](#) available via our Agency Service Center.

Goodthings
ARE HAPPENING @



Berkshire Hathaway
GUARD Insurance
Companies

Workers' Compensation *Appetite!*

★ AGRICULTURE

Greenhouses/Nurseries
Farming

AUTO SERVICE/REPAIR

Auto Parts/Supplies Stores
Car Washes
Dealerships/Rental Companies
Gas Stations
Service/Repair/Body Shops

CONTRACTORS¹

Burglar/Fire/Security Alarm Installation
Cabinet/Fixture Installation
Carpentry
Concrete Work
Door/Window/Awning Installation
Driveway/Sidewalk Paving
★ Drywall, Plastering & Insulation
Electrical Work
Fence Installation
Flooring
Framing & Finish Carpentry
Furniture & Fixture Installation
Glass, Tile & Stone Work
HVAC Systems
Landscapers/Lawn Maintenance
Machine Repair - Industrial
Masonry
Painting & Wall Covering
Plumbing
★ Roofing
Site Preparation
Sheet Metal Work
Sprinkler Installation

★ HEALTH CARE

Assisted Living Facilities
Adult Day Care
Child Day Care
Retirement Centers
Skilled Nursing Facilities
Traveling Healthcare

HOTELS

Bed & Breakfasts
Hotels/Motels

★ MANUFACTURING

Bakeries
Bottling & Breweries
Cement & Concrete Products
Clothing & Home Furnishings
Distilleries

Food - Perishable and Non-Perishable
Furniture
Glass & Glass Products
Leathergoods
Machine Shops/Tools
Medical Equipment & Supplies
Metal Work
Paper Products
Pharmaceuticals & Medicine
Printing & Support Activities
Rubber & Plastic
Signs
Sheet Metal
Textiles
Wineries
Wood Products

PROFESSIONAL OFFICES

Accountants
Advertising/Graphic Designers
Architects & Engineers
Collection Agencies
Dentists
Financial Institutions/Banks
Insurance Agencies
Legal Services
Physicians
Real Estate Agencies

RESTAURANTS

★ Bars/Taverns
Catering/Banquet Halls
Family Style
Fast Food
Fine Dining
★ Food Vendors/Mobile Trucks

RETAIL

Books, Video/Audio
Building Materials
Clothing & Shoes
Convenience Stores
Dental Supplies
Drug Stores
Fish, Meat, Poultry
Floor Coverings
Floral
Jewelry
Liquor & Wine
Paint
Pet Supplies
Pharmaceuticals
Sporting Goods
Tobacco
Wallpaper

SERVICE-RELATED

Beauty Parlors/Barber Shops
Cemeteries/Crematories
Dry Cleaning/Laundry
Funeral Services
Interior Design
Janitorial/Comm. Cleaning Services
Nail Salons
Photography
Print Shops
Veterinarians

SPORTS & ENTERTAINMENT

Arcades
Arenas/Stadiums
Billiards/Bowling Centers
Concessions
Fitness Centers
Golf Courses/Country Clubs
Movie Theaters
Social Clubs

★ TRANSPORTATION & WAREHOUSING

Chauffeurs, Drivers, Messengers
Courier & Express Delivery Services
Movers
Specialized Freight Trucking
Storage Warehouses
Towing & Roadside Assistance
Trucking - Parcel & Package Delivery
Valet Services
Waste Treatment & Disposal

WHOLESALE DISTRIBUTORS

★ Appliances
Beauty Supplies
★ Beer, Liquor, Wine
Books
Clothing & Shoes
★ Fish, Meat, Poultry
Floor Coverings
Furniture
Groceries
Hardware
Paint
Pet Store Supplies
★ Rubber Tires

★ New eligible class; may vary by state



¹Some restrictions apply in New York.